

## **HARVARD BUSINESS SCHOOL CLUB OF JAPAN BUSINESS AWARDS DINNER**

The HBS Club of Japan is proud to announce the selection of this year's Business Statesman and Stateswoman of the Year honorees, to be awarded at a special dinner event on November 30, 2010 at Josui Kaikan.

Business Statesman of the Year: Mr. Masahiro Sakane  
Chairman of the Board, Komatsu Ltd.

Business Stateswoman of the Year: Ms. Tomomi Ishihara  
President and COO, Dr. Ci: Labo, Ltd.

Please plan to join us November 30, 2010 at 6:30 p.m. at Josui Kaikan for this event.

There will be a cocktail reception from 6:30 – 7:00 p.m., followed by a sit-down dinner, speeches by the honorees, and a Q&A session.

Mr. Masahiro Sakane is Chairman of Komatsu, a world-leading construction and mining equipment manufacturer. Graduating from Osaka City University's Engineering Department, Mr. Sakane joined Komatsu in 1963. His early career at Komatsu coincided with the years when Komatsu transformed itself from a middle-size domestic company into a company with global presence rivaling to the industry's giant, Caterpillar. Between 1990 and 1994, Mr. Sakane worked as COO of Komatsu Dresser in the US, and there contributed to the successful turnaround.

After assuming several senior positions at head office, Mr. Sakane became CEO and president of Komatsu in 2001 when the company was experiencing a rapid downturn. He soon embarked on a drastic corporate reform including the development of "dantotsu" products, focusing on core businesses, cost reduction, and strengthening corporate governance.

Mr. Sakane also passionately worked on developing the corporate value, Komatsu Way, and disseminating it to employees in Japan and then globally. Under his leadership, commitment and devotion, Komatsu achieved the "V-shape revival" and marked the highest revenue in its history in March 2007. In June 2007, Mr. Sakane became Chairman, passing the baton to Mr. Noji, the current Komatsu CEO. In addition, Mr. Sakane has served as Vice Chairman of the Japanese Business Federation (Keidanren) and Vice Chairman of the Japan-China Economic Association.

Ms. Tomomi Ishihara started her business career as an assistant at Shirono clinic in 1995. In 1999, after 4 years at the clinic, she established a skincare cosmetic company called Dr.Ci: Labo with Dr. Yoshinori Shirono under the philosophy “Bringing relief from everyone suffering from problem skin”. She was appointed President and COO of Dr. Ci: Labo in 2002 at the age of 35. Under her leadership Dr. Ci: Labo experienced rapid growth and became the No. 1 Doctor’s cosmetic company in Japan. Her passion for Dr.Ci: Labo’s innovative medical cosmetic products, combined with her understanding of the cosmeceuticals market potential, resulted in the successful listing of the company on JASDAQ in 2003, and subsequently on the 1st section of Tokyo Stock Exchange in 2005.

Ms. Ishihara has successfully launched the Dr. Ci: Labo business overseas through business partnerships in Hong Kong, Taiwan, Hawaii, Singapore, Malaysia and the United States. Dr. Ci: Labo now employs 659 employees globally.

In 2010, she published a book called “You can change yourself looking differently what you do- The reason that I became a president from an office lady” -Diamond Publishing. In private life, she is a mother of one daughter. As a working mother, and as a President who continuously creates growth at Dr.Ci: Labo, she has been a good role model for her female employees.

The Business Statesman and Stateswoman of Year dinner is always one of the most popular events of the HBS Club of Japan and a great chance to see fellow club members. Spouses and guests are welcome to attend.

Information on how to sign-up for this event is attached. Please note the honorees speeches will be in Japanese.

Jeffrey N. McNeill  
President, HBS Club of Japan

Event details and registration information:

Date: November 30, 2010 (Tuesday)

Time: 6:30 p.m. Cocktail Reception

7:00 p.m. Sit-Down Dinner Starts

8:00 p.m. Award Ceremony and Speech

Guests of Mr. Masahiro Sakane, Chairman of the Board, Komatsu Ltd.

Honor: Ms. Tomomi Ishihara, President and COO, Head of Customer Service,  
Dr.Ci: Labo, Ltd.

Location: Josui Kaikan

2-1-1, Hitotsubashi, Kanda, Chiyoda-ku, Tokyo (Tel: 03-3261-1101)

(3 minutes walk from Takebashi Station or Jimbo-cho Station)

<http://www.kaikan.co.jp/josui/info2.html>

Costs: ¥10,000 per person including dinner (excluding alcoholic beverages)

Payable at the front door the day of the dinner. Cash bar will be available.

切 Spouses and guests are encouraged to attend (¥11,000 per person).

切 Cancellations less than 2 days in advance of the event are subject to charge.

If you wish to attend, please return the form below by mail to:

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Atten: [mmi@gol.com](mailto:mmi@gol.com) (or fax to: 03-3221-5960)

Yes, I wish to attend the Business Awards Dinner on November 30, 2010.

The following information will be used for the list. Please write in block.

Member's Title: Mr./Ms./Dr. \_\_\_\_\_

Member's Name: \_\_\_\_\_

Program (e.g. MBA 99): \_\_\_\_\_

Company/Organization: \_\_\_\_\_

Phone: (Please indicate office or home): \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Name & Title of Spouse/Guest (1) (Mr./Mrs./Ms./Dr.): \_\_\_\_\_

Company/Organization: \_\_\_\_\_

HBS Program (if relevant): \_\_\_\_\_

Name & Title of Spouse/Guest (2) (Mr./Mrs./Ms./Dr.): \_\_\_\_\_

Company/Organization: \_\_\_\_\_

HBS Program (if relevant): \_\_\_\_\_